

Press Release

Diaverum cares for 20,000 patients

Milestone accomplished with recently acquired German clinic

Munich/Lund, 24 January, 2012 – Diaverum, one of the world’s largest independent renal care providers, has, through the acquisition of a clinic in Germany, passed the 20,000 patients milestone. The acquisition in Remscheid means that the company now treats dialysis patients at 15 locations in Germany. In addition, Diaverum has also just opened up new clinics in Chile and in Poland.

President and CEO of Diaverum, Dag Andersson, says he is very proud of the substantial growth that his company has accomplished over the last few years. “This milestone is another step on our journey to become the first choice in renal care. It shows that there is confidence in us as caregivers and in the quality of the care that we deliver. Our ability to grow is also of benefit to our patients, because with each treatment we are broadening our experience — today we deliver more than three million treatments annually. This means that we are becoming more and more efficient and increasingly able to offer our patients a treatment that improves their quality of life, wherever we are active,” he explains.

New markets

During 2011 Diaverum entered three new markets: Chile, Saudi Arabia and Romania. In Chile, Diaverum initially acquired two renal clinics in Concepción and later two clinics located in the growth region of Araucania in 2011. Chile is Diaverum’s third country in Latin America after Argentina and Uruguay, where the company currently operates a total of 40 clinics.

In Saudi Arabia, a joint venture with Nazer Group, a Saudi Arabian holding company with major investments in the medical sector, led to the recent inauguration of a new, state-of-the-art dialysis clinic in Dammam for 200 patients. On the third new market, Romania, Diaverum acquired Clinica Dialmed which operates nine dialysis clinics with 850 patients.

Holistic care approach

“At Diaverum we are putting the patient at the centre of everything we do,” says Jörgen Hegbrant, Chief Medical Officer at Diaverum. “We are setting the highest standards for ourselves and repeatedly measuring our patients’ wellbeing. We are constantly raising the level of quality in the care that we deliver. This is particularly evident in newly acquired clinics,” he states.

Diaverum’s core training programme, Competence in Practice (CiP), accredited by EDTNA/ERCA, promotes patient safety and a high standard of patient care. It comprises three levels — Orientation, Basic Dialysis and Clinical Mentorship — and ensures best possible training and education for our staff.

“This focus on staff competence pays off with highest medical results and very satisfied patients,” says Jörgen Hegbrant.

About Diaverum

At Diaverum, our mission is to improve the quality of life for renal patients by revitalising them both physically and emotionally. Being one of the world’s leading renal care providers, Diaverum offers a holistic approach, from preventive and early stage renal care to all renal replacement therapies. As a product independent provider — the largest in Europe — we are able to focus solely on caring for the individual needs of our patients. Our experience in renal care dates back 20 years, when the first dialysis clinic was established, previously under our former name Gambro Healthcare. Today, 6,800 employees care for 20,000 patients in 17 countries in Europe, Latin America, Middle East and Australia. The corporate office of Diaverum is located in Munich, Germany, the head office is in Lund, Sweden. For more information visit www.diaverum.com.

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